



RELIANCE FINISHING CO.

Production finishing

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To Whom It May Concern:

In 2010, we determined that an off-the-shelf MRP software system simply would not work for our needs. We needed a custom solution and were fortunate to have SCS available to help us.

SCS efficiently and cost-effectively developed software tailored exclusively to our specific manufacturing requirements, allowing us to replace our paper-based tracking and spreadsheet systems. We saw an almost instant return on investment when our new application, with real-time yield data displayed on monitors in each plant, helped us take immediate action when yields drop into the "Red" zone track.

Having the ability to access real-time data from each production line and determine how it's running—anytime, anywhere has been astonishing. Reliance Finishing maintains approximately 99.5% first-pass yield or better for most applications. This is considered World Class. Knowing how product is running and reacting to it immediately is a critical component to our business. With the help of SCS we are able to save ourselves and our customers time and money by reacting to a problem when it occurs not after the fact.

Another fundamental service that SCS has been able to provide above and beyond an off the shelf MRP system is the adaptability to fit our needs specifically. As the years have gone on that we have been working with SCS and our custom designed system, anytime we have needed a feature added, modified, or tweaked SCS was able to accommodate and usually surpassed our expectations. We have been able to add numerous quality checks and charting into our system that we never even imagined when we first designed it. Try doing that with an off the shelf product.

If you, like me, need to simplify data capture and tracking, add functionality to existing processes, integrate with other software, and/or retain the ability to add features later, I strongly recommend you talk with SCS.

Patrick Cell
General Manager
Reliance Finishing Co.